

7 great reasons to choose **NEC**



1

The Product

- Winner of Internet Telephony Product of the Year 2008
- Cutting edge technology with ongoing developments
- Margin-rich for resellers



3

NEC HQ: Innovation House

- Purpose-built Demo Suite
- Available for reseller presentations
- Technical and sales support on demonstrations



5

Logistics

- UK based warehouse and logistics
- Next day delivery
- Licensing made easy - available 24 hours a day, 7 days a week



7

The Training

- Over 180 courses and 270 training days per year
- Fast track training for over 500 successful trainees every year
- Purpose-built facilities plus external training available



2

The Team

- Field-based account managers for the whole of the UK
- Over 100 years collective telecoms experience
- Extensive Marketing support



4

Global Stability

- Financially stable global enterprise
- Growing market share in UK and 'Leading Challenger'*
- Globally invests over £2 billion in research & development each year



*Gartner Report
September 2009

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Technical Support

- UK based
- Telephone and online support
- Experienced, highly responsive team



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